

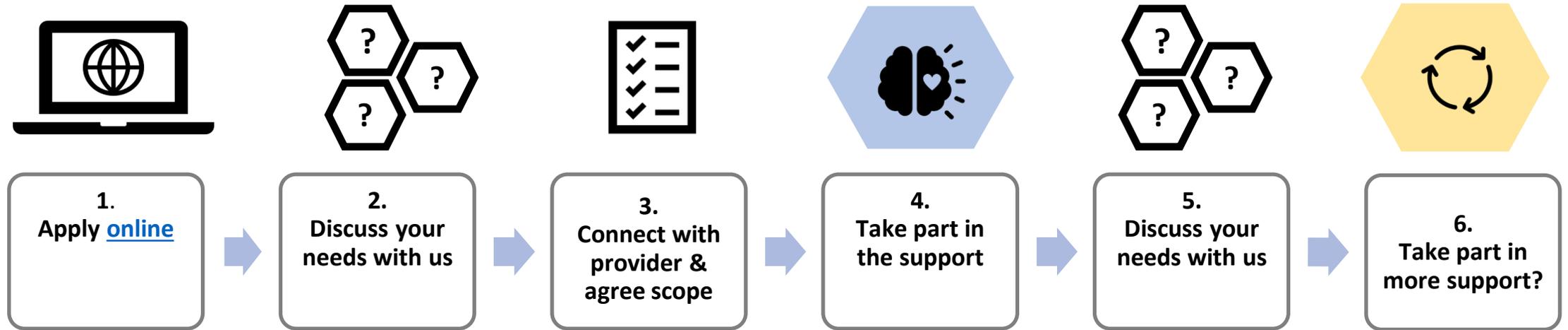
The Skills Collaborative Menu of Services



*For UK grant partners of Oak Foundation's
Housing and Homelessness Programme*



How the support model works



The form asks about your challenge or opportunity. You don't need to specify which support service you're looking for, though if you know, you can tell us this.

We then schedule a call to explore which type of support from our menu of services could be most helpful, depending on your situation and preferences, especially the time you have available and what kind of experience you are looking for.

Once we have agreed which type of support seems like the best fit, we connect you with the provider and brief them on our conversation, so that you do not need to apply from scratch.

We are available as an ongoing resource to discuss your evolving needs and priorities.

We envisage that you may want to take part in more than one piece of support, perhaps building on the first piece of support. We will do our best to enable this, resources allowing.

Overview of services

Organisational resilience (page 5)



1:1 consultancy projects



Range of team-based programmes

Leadership development (page 6)



Mentoring



Peer to peer exchange



Holistic coaching-based programme with a team of business leaders

Economic evaluation of impact (page 7)



Unlocking Impact Workshop



Analysis



Advocacy



Advice



Data First Aid

Organisational resilience services



1:1 consultancy projects



Team-based programmes

In a nutshell	A pro bono consultant from the commercial sector is matched to your project based on their transferable skills and experience	A range of structured programmes with a team of up to 6 business professionals from leading commercial organisations, designed to tackle specific issues or opportunities your organisation is facing
Who does what	The consultant supports and advises you, sharing their expertise and experience. Projects are supported by a Cranfield Trust project manager	The team produces research-based reports with actionable recommendations, analysis and implementation plans. Programmes are managed by a Pilotlight project manager
Focus areas	<p>Areas covered include:</p> <ul style="list-style-type: none"> • Strategy and business planning • Financial management • Scenario planning • HR • Marketing and communications • Governance • Facilitating 'away-days' or merger discussions 	<p><i>Make a Difference Day</i> -Issues or opportunities which are operational but of strategic importance, e.g. post-Covid planning</p> <p><i>Setting Directions</i> - A strategic issue connected to business change, e.g. generating commercial income; scaling a programme to new sites</p> <p><i>Unlocking Insights</i> - An issue of strategic importance, e.g. forecasting growth in service need and how this forecast should shape strategy</p>
Timeframe	Around 7-12 days' input over 6 months	<i>Make a Difference Day</i> 1 day; <i>Setting Directions</i> 6 - 8 weeks; <i>Unlocking Insights</i> 10 weeks

Leadership development services



Mentoring



Peer to peer exchange



Holistic programme with a team of business leaders

In a nutshell	Mentoring can offer a senior level ‘critical friend’, someone who can share their knowledge and experience, whilst supporting you to consider your leadership decisions and impact	A reflective space to share challenges and insights with other charity leaders	A structured programme where a team of 4 business leaders works with the leader of a charity and board members to build leadership, governance and strategic planning
Who does what	Cranfield Trust and Pilotlight both offering mentoring. In each case, they will match you with a mentor. As the mentee, you set the agenda.	Charity leaders meet in small facilitated groups	Charity leader and business leaders attend all meetings; business leaders take a coaching and mentoring approach A Board member attends at least 3 meetings Pilotlight Project Manager facilitates meetings and drives the process for the best outcomes
Focus areas	The mentee brings their own issues or areas they would like to discuss in the mentoring sessions; could include both professional and personal aspects	The participants bring their own issues or reflections on their experiences	Project aims can include: <ul style="list-style-type: none"> - Strategy: vision, mission and objectives - Business planning to prioritise decisions - Fundraising strategy - Governance: improve board effectiveness
Timeframe	Around once a month, timeframe varies	Various options	One meeting per month over 10 months

Economic evaluation of impact services



Data First Aid

In a nutshell	Support from a dedicated volunteer economist who can help charities with data analysis or visualisation, spreadsheets or short pieces of research	Flagship introductory workshop for charities to learn about the economic approach to measuring and valuing the impact of their work
Timeframe	1-5 days support over 1-2 months	Half day interactive workshop



Unlocking Impact Workshop



Analysis

In a nutshell	In depth economic evaluation to measure the impact of a charity or intervention on society against the costs of delivery. This may allow the charity to say “for every £1 spent, we generate £X of benefits to society”	Rigorous analysis of evidence to quantify the benefits of policy change or the cost of a problem, e.g. cost to UK taxpayers for failing to support children exposed to domestic violence	Feasibility of an Analysis or Advocacy project, i.e. whether sufficient data and/or evidence exists
			Workshop Plus: Workshop plus bespoke 1:1 sessions with economists, to take your next steps: building a framework for your charity’s data, identifying potential evidence sources to use in an economic evaluation, and choosing which outcomes to focus on
Timeframe	6-18 months	6-18 months	3-12 months



Advocacy



Advice

Contact us

- Please reach out to Jessica Harneyford, The Skills Collaborative Partnership Manager on jessica.harneyford@probonoeconomics.com